



NATIONAL MEETINGS AND INCENTIVE GROUP MANAGER

SANDALS RESORTS & BEACHES RESORTS

Unique Vacations Inc. an affiliate of the exclusive Worldwide Representative of Sandals Resorts and Beaches Resorts seeks an experienced meetings and incentive executive based in Toronto. Sandals Resorts and Beaches Resorts offer an extraordinary collection of 23 all-inclusive luxury resorts in seven countries throughout the Caribbean.

The successful candidate will be responsible for identifying and developing new group business opportunities by cultivating leads, building relationships and providing exceptional service to existing accounts. You will conduct site inspections and educate qualified potential clients, and participate in sales trips and trade shows.

Key requirements:

- Experience in a Sales and Marketing position with a five-star hotel or group; Caribbean and all-inclusive resort experience preferred
- A current, strong and proven network of M.I.C.E corporate contacts
- Strong presentation and communications skills
- Able to travel extensively

Please submit your resume with subject line - National Meetings and Incentive Group Manager - by May 30, 2016 to: kchin@uvisandals.ca